



Request for Quote

THIS IS NOT A PURCHASE ORDER

Medical Device Reprocessing Water Quality Remediation &
Treated Water System

Wingham & District Hospital
270 Carling Terrace
Wingham, ON
N0G 2W0

Please visit us at our new website www.lwha.ca

Submission Details

Submission Deadlines

All submissions to respond to this request must be submitted electronically to the below contacts no later than:

February 27 2026

It is important to provide a response for each section in this RFQ.

Submission Questions and Clarifications

You may contact the following person if you have any questions or require clarification on any topics covered in this Request for Quote:

Krista Robinson
Junior Purchaser
Listowel Wingham Hospitals Alliance
Phone: 519-357-3210 ext 6398
krista.robinson@lwaha.ca

Electronic responses via email will be accepted.

Introduction and Executive Summary

LWHA is seeking quotes from qualified vendors to design, supply, install, and commission a complaint treating water solutions for the Medical Device Reprocessing (MDRD) Department at Wingham & District hospital.

This RFQ includes:

- Remediation of incompatible plumbing materials
- Provision of treated water suitable for MDR washers, sinks, and Medivator equipment
- Options for both capital purchase and rental/service-based water treatment systems

If site visit is required, please coordinate with Krista Robinson.

Business Overview & Background

Please visit us at www.lwha.ca

Selection Criteria

Our final selection will be based on your response to each section in this RFQ.

Instructions:

1. Quotations will not be considered unless this document is returned completed and signed.
2. If unable to quote, please return form advising to that effect.
3. LWHA reserves the right to accept or reject all or any part of this quotation.
4. If you have any questions please contact Krista Robinson
5. Quotations are due back to Krista Robinson by February 27 2026.
6. Complete a quotation for the goods or services listed in Section 1 – Scope of Work
7. Respond to the terms and conditions Section 3 – Terms and Conditions
8. Suitability for healthcare MDR use
9. The system shall reduce scaling, spotting, corrosion, residue, and microbial fouling.

Section 1 - Scope of Work

The successful proponent shall provide a turnkey solution including all labour, materials, equipment, testing, and documentation.

1. *Plumbing Remediation (Mandatory)*

Remove and replace all copper, brass, and reactive metal components downstream of the water softener

Replace materials shall be stainless steel only

Includes piping, fittings, valves, taps and fixtures

Vendor must explicitly confirm that no copper or brass remains downstream of the softener or treatment systems.

2. *Treated Water System – MDR Washers & Sinks*

The system shall supply treated water suitable for:

MDR washers (including AMSCO 5052)

Decontamination sinks

Continuous recirculating loop where required
The system shall reduce scaling, spotting, corrosion, residue, and microbial fouling.
Acceptable Solution Models
Vendors may propose one or both options:

Option A – Capital RO-Based System

Pretreatment
Reverse Osmosis (RO)
Deionization (DI) or equivalent polishing
Storage tank
Distribution pump
UV disinfection
Final filtration
Leak detection with auto shut-off
Digital monitoring (preferred)
Meets AAMI ST108 Critical Water Quality or equivalent

Option B

Mixed bed DI tanks or equivalent
Remote monitoring
Leak detection with auto shut-off
Pre/post filtration
Optional UV and final filtration
Tank exchange and preventative maintenance included

3. Flow Control & System Protection

Vendor shall identify any required flow restrictions or back -pressure controls
Design shall protect washer performance and system stability
All work will occur in an active environment
LWHA reserves the right to request clarification or further information after closing.

Section 2 - Quote Breakdown

Please provide pricing clearly broken out as follows:

- Plumbing remediation costs
- Treated water system costs (capital purchase)
- Rental/service model costs (monthly, consumables, maintenance)
- Preventative maintenance costs
- Any optional items

Please clearly state:

- lead times
- installation duration
- assumptions and exclusions

Section 3 - Terms and Conditions

Incoterms 2010- EXW Wingham, ON

Contractors are required to have \$5 million liability insurance and provide proof of this. WSIB is also a requirement and proof must be provided.

LWHA reserves the right in its sole discretion to request clarification and/or further information from one or more prospective suppliers after closing without becoming obligated to offer the same opportunity to all prospective suppliers.

LWHA reserves the right in its sole discretion to negotiate modifications to any quotation received without becoming obligated to offer to negotiate with any other prospective supplier.

LWHA intends that a signed contract and purchase order for this project will be executed with the chosen supplier prior to any portion of the service being provided.

Section 4 - Acceptance Criteria and Payment

100% invoiced after installation, Net 30

Acceptance is defined as being signed off by project manager that all items purchased installed and operating.

Complete Questionnaire below:

1. Quotation in Canadian Dollars?
2. Is the electrical equipment CSA or equivalent approved?
3. Are controlled goods involved (e.g. radioactive, alcohol, hazardous)?
4. If yes to item 3 above have you included MSDS?
5. Are permits or other certifications required?

- 6. Are your warranties clearly described?
- 7. Are there any services required – electrical, cabling, water pressure, temperature, etc.
- 8. What is your project timeline for completion?
- 9. Where is your product serviced from?
- 10. Please accept payment terms as defined above.

Acknowledgement:

Company Name _____ Date

I/We _____ the undersigned hereby declare and acknowledge:

That I/we have examined, and agree to, the terms and conditions contained in this RFQ.

That full disclosure has been made of any conflict of interest or potential conflict of interest.

That I/we have marked as “confidential” all information so deemed by us.

Contact Information:

Address:

Phone:

Fax:

Email:

Signature:

Date:

Section 5 - Reference Documents
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No documents to reference

Evaluation team will be:

Michelle Wick

Kevin Hogg

Krista Robinson

Ron Baird

Section 6 – Evaluation

Decision will be made based on the below criteria:

Evaluation Criteria		
Complete response and completed RFQ template sent	Mandatory	Pass/Fail
Pricing & Cost Structure -total cost of ownership (not just unit price) -transparency of pricing -volume discounts or tiered pricing -payment terms	80%	
Vendor Experience & Capability -relevant past projects -industry experience -client references -certification or licenses	20%	
Can meet timeline (completion before April 1st 2026)	Mandatory	Pass/Fail